Appendix C: Performance summary reports

Definition	Percentage vaccination.	of children	given two dos	es of MMR	How th	nis indicator	Report	2 vaccination is ed by COVER	based on RI	O/Child Hea	Ith Record.	
What good looks like			nt rates to be sation cover	above the set age.	Why th	nis indicator ortant	that ca mening can als	es, mumps and in have serious gitis, swelling of so lead to comp ind can lead to	, potentially f f the brain (<u>e</u> dications in p	atal, complic ncephalitis)	cations, include and deafness	ling . They
History with this indicator	2011/12: 82 2013/14: 82		2012/13: 85 2014/15: 82	•	Any is	sues to er	This da Figures quarte	ata is only avail s are usually pu	able on a qu ublished by F	PHE 12 week	ks after the er	
	Apr	May	Jun		Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
2014/15 2015/16		82.2% 81.0%			2.2% 1.2%			78.8% 80.3%			83.4% 78.6%	
80%				_							2	2015/16
70%											— <u> </u>	arget
70%	Quarter 1	,	(Quarter 2		Quarte	er 3	ı	Quarte	· 4	— — 1	

Indicator 2: Percentage uptake of MMR (measles, mumps and rubella) vaccination (2 doses) at 5 years old

1. Key information (concise summary / main messages)

This indicator reports of eligible children who have received two doses of MMR vaccine on or after their 1st birthday and at any time up to their 5th birthday.

The indicator is currently reported on a quarterly basis, however monthly reporting will be explored in future reports.

In Quarter 4 2015/16 78.6% of 5 year olds within Barking and Dagenham received a second dose of the MMR vaccination. This is a slight reduction (-1.7 percentage points) from the previous quarter and 1.8 percentage points lower than the London rate for quarter 4.

This indication is RAG rated as Red.

2. What does this mean (brief contextual analysis)

MMR is the combined vaccine that protects against measles, mumps and rubella. Measles, mumps and rubella are highly infectious, common conditions that can have serious complications, including meningitis, swelling of the brain (encephalitis) and deafness. They can also lead to complications in pregnancy that affect the unborn baby and can lead to miscarriage.

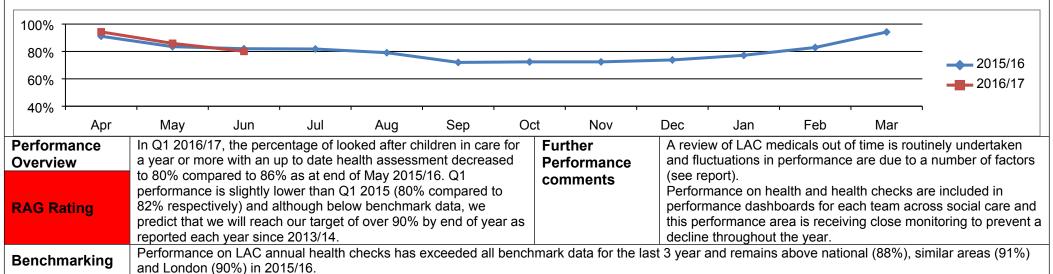
3. What is the impact (risks and opportunities / assessment of implications)

Vaccination coverage is the best indicator of the level of protection a population will have against vaccine preventable communicable diseases. Coverage is closely correlated with levels of disease. Monitoring coverage identifies possible drops in immunity before levels of disease rise.

4. What actions are required / being taken (changes / decisions required)

This indicator is led by NHS England

Definition	The % of look more who hav dental check	/e had an ann	ual health as		nd	/ this indic	cator	This indicator me after who have heeth checked by medicals checks as a percentage	ad their annua a dentist. Th and is an ave	al health asse e health chec	ssment and h k includes de	nad their ental and
What good looks like	For the numb care for a year check to be h 2016/17.	r or more with	n an up to da	te annual hea	alth Jarob Why	this indicate the thick th	cator	The data allows areas and provice performing in termins in the inspection as pakey HWBB priori	les a broad ov ms of LAC hea rt of our duty to	erview of how alth checks.	well the bore This is an Ofs	ough is ited area o
History with this indicator	2012/13: 71% 2014/15: 93%		2013/14: 95 2015/16: 94					,	,			
tino maioatoi	Apr	May	Jun	Jul	Aug	Sep	О	ct Nov	Dec	Jan	Feb	Mar
2015/16	91.1%	83.5%	82.0%	81.8%	79.1%	72%	72.	4% 72.4%	73.8%	77.2%	82.9%	94.2%
2016/17	94.3%	85.9%	80.1%									



Indicator 6: Looked After Children with up to date health checks

1. **Key information** (concise summary / main messages)

This indicator reports on the percentage of looked after children who have been in care for one year or more that have an up to date annual health check (includes an average of medical and dental checks).

In Q1 2016/17, the percentage of looked after children in care for a year or more with an up to date health check slightly decreased to 80% compared to 94% as at end of 2015/16. Although we are below benchmark data, we predict to reach our target of over 90% by end of year as reported each year since 2013/14.

This indicator is RAG rated as Red.

2. What does this mean (brief contextual analysis)

As at the end Q1, 259 (87%) out of 298 looked after children (in care for one year or more) had an up to date dental check and 220 (74%) had an up to date medical (an average of 80%). This means that 39 looked after children did not have an up to date dental check and 78 have not got an up to date medical according to ICS. A review on those cases is underway to assess why.

3. What is the impact (risks and opportunities / assessment of implications)

The risk is that activity will not increase compared to what is required to meet target, but it is relatively early in the year and health checks for looked after children exceed 90% each year above benchmark data. Both social care and health colleagues have sufficient time to close the trajectory gap.

4. What actions are required / being taken (changes / decisions required)

A review of LAC medicals out of time is routinely undertaken and fluctuations in performance are due to:

- Changes and increases in the looked after children numbers places pressure on social care and health agencies.
- The relevant paperwork is usually sent to health at least two months before the due date and health agencies carry out the medical and quality assure each medical. There is sometimes a delay in Health completing the medicals and returning the forms to social care.
- Also, contributing to delay is the fact that social workers are not completing the required forms in a timely fashion to pass to Health, despite Health Business Support Officer chasing them regularly.

Performance on health and health checks are included in performance dashboards for each team across social care and this performance area is receiving close monitoring to prevent a decline throughout the year.

Portfolio Perforn Indicator 8: Und	nance Indicators er 18 conception rate (per 1,000)			Meeting date: Septembe	r 2016, Data: June 2016 Source: ONS
Definition	Conceptions in women aged under females aged 15-17.	18 per 1,000	How this indicato works	This indicator is reported annu Statistics and refers to pregnate.	ually by the Office for National ancy rate among women aged below
What good looks like	For the number of under 18 conception possible, with the gap to regional and narrowing.		Why this indicato is important		ly from longitudinal studies, shows that ted with poorer outcomes for both ren.
History with this indicator	2009: 54.7 per 1,000 women aged 2010: 54.9 per 1,000 women aged		Any issues to consider		d upon births and abortion data and is ear after the end of the period.
	Quarter 1	Quarte	er 2	Quarter 3	Quarter 4
2014/15	31.0	20.5	5	37.1	28.6
2015/16	32.1				
9 per 1,000 females 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0					
Cource: ONS	2011/12	2012173	1	2013114	2014175
Performance Overview RAG Rating	The rate of under 18 conceptions is she decreasing trend over the last 4 years annual average falling from 47.7 at the 2014/15 Q1.	, with the quarterly-role start of 2011/12 to 2	comments	ce London averages (21.6 a both saw a continued de	remains above the national and and 20.2 per 1,000 respectively), who cline in their conception rate.
Benchmarking	Barking and Dagenham's rate is above the last 12 months (July 2014 to June		gional averages, with E	Barking & Dagenham currently ha	ving the third highest average rate over

Indicator 8: Under 18 conceptions, rate per 1,000

1. **Key information** (concise summary / main messages)

The rate of under 18 conceptions has been decreasing over the last four years from 47.7 per 1,000 in Quarter 1 2011/12 to 29.3 per 1,000 in Quarter 1 2014/15.

According to quarterly data there has been an increase on rate from 28.6 in Quarter 4 2014/15 to 32.1 in Quarter 1 2015/16.

Analysis of under 18 conceptions data from 1998 to 2015/16 shows that the quarterly data has a seasonal fluctuation. The increase in conception rate in the latest quarterly data is expected with regards to the seasonality.

Looking at the rolling 12 month period the latest data has increased the conception rate by 0.2.

This indicator is RAG rated as Red.

Percentage change from 1998 base line

As of 2014/15 the annual under conception rate for Barking and Dagenham has decreased by 40.6% since the 1998 base line. This is below the London and England decreases of 57.9% and 51.1% respectively.

2. What does this mean (brief contextual analysis)

Although the borough's rate continues to remain above the England and London rates, since Quarter 1 2011/12 to Quarter 1 2015/16 the gap has reduced by 50.3% and 48.1% respectively.

3. What is the impact (risks and opportunities / assessment of implications)

Research evidence, particularly from longitudinal studies, shows that teenage pregnancy is associated with poorer outcomes for both young parents and their children.

4. What actions are required / being taken (changes / decisions required)

The C-Card distribution scheme, which supplies teenagers with condoms, has seen improved performance and is now reaching higher numbers of teenagers. Subwize has also retrained staff in the scheme and satellite working with the borough's young people has started.

An audit on safeguarding and teenage pregnancy is taking place and due to be presented at the next integrated sexual health board meeting, which will help guide further improvements to the reduction in teenage pregnancies.

	io Performa or 10: Numl	per of smol	king quitters			nrough cess			eeting date:		Source:	Quit Mana	ger
Definit	ion	assessed	er of smokers at four weeks vious two wee	, self-reportin		ate and, when ving smoked	How th indicate works		A client is counted as a 'self-reported 4-week quitter' when assessed 4 weeks after the designated quit date, if they declare that they have not smoked, even a single puff of a cigarette, in the past two weeks.				
What g like	jood looks		mber of quitte target line.	ers to be as h	igh as possi	ble and to be	Why th indicate importa	or is	other areas a	and provide:	ake performa s a broad ove ı terms of four	rview of how	well the
History indicat	with this		1,480 quitte 635 quitters		3/14: 1,174 5/16: 551 c	•	Any iss		at least 4 wee	eks after the	indicator, the e quit date. Tl upon refresh r	nis means tha	
		Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
2015/16 2016/17		39 63	38 54	45 27	35	22	31	45	45	41	87	70	53
0 -					+				· · · · · · · · · · · · · · · · · · ·		, , , , , , , , , , , , , , , , , , , 	2016/ 2016/	
	Apr	May	Jun J	ul Au	g Sep	Oct	Nov	Dec	Jan	Feb	Mar		
Perform Overvie RAG Ra	ew	144 quitte target of At the en quitters w previous This dem figures al	April and Juers. This is 5 1,000 quitter d of June 20 hich equate target of 3,0 onstrates an though the in	7.6% agains at this poing 15/16 there do 16.3% and the graph and the gra	st the revise nt in the ye had been against the ent on last y	ed Per con 122 /ear's	ther formance nments	individual of ach delive be envicinit The T	mary Care Produal targets. Product targets. Product to and what to couraged to reflect 3 team will lence. The Tiernmence prever	imary Care Iternate mo he gap to ta fer to name contribute s r 3 team wil	Providers will inths as a remarget is. Non-lad pharmacies support for are I assign a pro	I be sent a leaninder of what Providing practions within their leass of highest portion of the	ague table they have ctices will ocal t ir capacity
Benchn	narking	Red.	Anril and Dece	ember 2015 t	here were 5	12 quitters in F	Havering an	 d 472 guit	ters in Redbrid	ae			
,01101111	ilai Kilig	Detween	thu and Dece	JIIDCI 2010 L	iloio wole J	12 quittors III I	averning an	a +12 quit	toro in recubilu	gc.			

Indicator 10: Number of smoking quitters aged 16 and over through cessation service

1. **Key information** (concise summary / main messages)

The service needs to deliver **83** quits a month to stay on trajectory for meeting the target. Quarter 1 has delivered **144** quits which is slightly up on 15/16 figures, but still behind trajectory (which is **249** quits).

This indication is RAG rated as Red.

2. What does this mean (brief contextual analysis)

We are behind by **105** quitters compared to last month when we were **62** quitters behind.

3. What is the impact (risks and opportunities / assessment of implications)

The risk is that activity will not increase compared to what is required to meet target, though it is still relatively early in the year and a common pattern with stop smoking services.

4. What actions are required / being taken (changes / decisions required)

All Primary Care Providers have been contacted to advise about their individual targets.

Primary Care Providers are being sent a league table of achievement on alternate months as a reminder of what they have delivered and what the gap to target is.

PH will review the worse performing practices and contact will be made to ascertain what actions they are taking to improve their performance.

Non-Providing practices have been contacted via a letter to encourage sign-posting to pharmacies.

An electronic template is being developed that will enable practices to refer direct to lifestyle support, including the stop smoking team.

	mance Indicators lose aged 40-74 who receive Hea	Ith Check		N	leeting date: Septembe Sour	r 2016, Data: Jui ce: Department	
Definition	Percentage of the eligible population 40 and 74, who have not already bee disease, stroke, diabetes, kidney dise dementia) receiving an NHS Health C period.	n diagnosed with heart ease and certain types of	How the indicate works	_	Everyone between the ag already been diagnosed vinvited (once every five y their risk of heart disease diabetes and afterwards them reduce or manage to The national targets are 20 offered a health check and a check.	with one of these of ears) to have a chook, stroke, kidney di given support and hat risk. % of eligible popula	conditions is eck to assess sease and advice to help
What good looks like	For the received percentage to be to be above target.	as high as possible and	Why the indicate import	or is	The NHS Health Check heart disease, stroke, dia		
History with this indicator	2012/13: 10.0%, 2013/14: 11.4% 2014/15: 16.3%, 2015/16: 11.7%		Any is	sues to ler	There is sometimes a delay place and reflecting in the it that the May data will likely	Health Analytics dat	a. This means
	Q1	Q2			Q3	Q	
2015/16	2.5%	2.9%			3.2%	3.1	%
2016/17	2.6						
5% 4% 3% 2% 1%							2014/15 2015/16 2016/17 Target
	Q1	Q2	Q	3	Q4		
Performance Overview RAG Rating	The service needs to deliver 518 hear checks a month in order to stay on trajectory for meeting the target. April June has delivered an average of 378 health checks per month. This means the monthly target has not been met.	to comments that	Primary Caro as a remindo Non-Providir local vicinity	e Provider er of what ng practice	ders have been contacted to rs will be sent a league table they have delivered and whates will be encouraged to refectices will be visited and support	of achievement on a at the gap to target in to named pharmac	alternate months s. cies within their
Benchmarking	In 2015/16 11.7% of the eligible populor of 6.9% and 10.7% respectively.			ed an NH	S health check. This is above	e the Havering and	Redbridge rates

Indicator 12: Those aged 40-74 who receive NHS Health Checks

1. **Key information** (concise summary / main messages)

The service needs to deliver **518 health checks** a month to stay on trajectory for meeting the target. April to June delivered **1154** checks against a trajectory of **1554**.

Health check data is recorded via the GP systems and accessed via Health Analytics. There is sometimes a delay between the intervention taking place and reflecting in the Health Analytics data.

Please note that the May data is provisional and will likely increase upon refresh next month.

This indication is RAG rated as Red.

2. What does this mean (brief contextual analysis)

As at end of June, we are **420** checks behind trajectory, compared to end of May when we were **321** checks behind trajectory and still slightly down for the same period in 2015/6.

3. What is the impact (risks and opportunities / assessment of implications)

The risk is that activity will not increase compared to what is required to meet target, but it is still relatively early in the year and Providers have sufficient time to close the trajectory gap.

4. What actions are required / being taken (changes / decisions required)

All Primary Care Providers have been contacted to advise about their individual targets.

Primary Care Providers are being sent a league table of achievement on alternate months as a reminder of what they have delivered and what the gap to target is.

PH will review poorly performing practices and make contact in order to establish plans of action to address recovery.

	Care Performance I							ember 2016, Data: June 2016
Indicator 20: A&E	attendances < 4 hou				or discha	arge (typ		e: Systems Resilience Group
Definition	The percentage of in in A&E between arriv				How this indicator	works	where the patient spends f to transfer, admission or di	percentage of A&E attendances four hours or less in A&E from arrival scharge. This is a measure against tandard, for which the target is 95%.
What good looks like	The National Standa	rd for this indicate	or is 95%		Why this indicator importan	is	The maximum four-hour wa	ait in A&E remains a key NHS dard contractual requirement for all
History with this indicator	2015/16: 88% 2013/14: 89%	2014/15: 85.3 2012/13: 84.			•			
	Quarter	1	(Quarter 2			Quarter 3	Quarter 4
2015/16	93.4%			92.3%			86.5%	79.8%
2016/17	81.7%							
100% 90% 80% 70% 60% 50%	Q1		Q2	-	Q3		Q4	2016/17 2015/16 National Standard
D ()		
Performance Overview RAG Rating	The percentage of arriving at A&E has 2015/16 by 11.7 pe 2016/17. The Nation	dropped from crcentage points	93.4% in qua s to 81.7% in	arter 1 quarter 1	Further Performa comment		a recovery trajectory aim	very plan in place which includes ns to have the indicator meeting 017. This trajectory incorporates formance per quarter.
Benchmarking								

Indicator 20: A&E attendances < 4 hours from arrival to admission, transfer or discharge (type all)

1. Key information (concise summary / main messages)

This indicator reports the percentage of A&E attendances where the patient spends four hours or less in A&E from arrival to transfer, admission or discharge. This is a measure against the national waiting time standard, for which the target is 95%.

The July 2016 provisional data (data reported directly from the Trust) shows performance at 85%. The Trust is therefore achieving against the improvement trajectory of 84% for July but is not achieving against the National standard of 95% for this indicator. July's performance is an improvement on June's performance (82.43%).

This indication is RAG rated as Red.

2. What does this mean (brief contextual analysis)

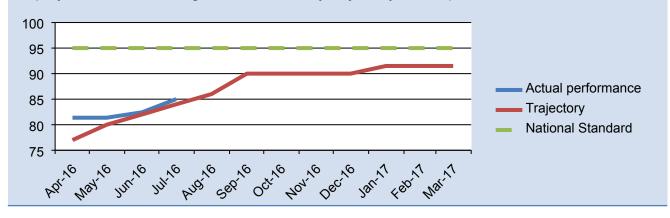
The maximum four-hour wait in A&E remains a key NHS commitment and is a standard contractual requirement for all NHS hospitals.

3. What is the impact (risks and opportunities / assessment of implications)

4. What actions are required / being taken (changes / decisions required)

BHRUT have set a recovery plan in place which includes a recovery trajectory aims to have the indicator meeting national standards by 2017.

This trajectory incorporates gradual increases in performance per quarter. The follow chart displays the latest data against the recovery trajectory from April 2016 to March 2017.



What good looks like 2,470 families to be 'turned round' by March 2020. A local target of 500 claims within 2016/17 has been set like What good looks like 2,470 families to be 'turned round' by March 2020. A local target of 500 claims within 2016/17 has been set like like Why this indicator is important TF2 is a payment by results programme. Successful family interventions mean significant reduction in costs to the Local Authority (LA) and its partners. The LA target for TF is to "turn around" 500 families in 16/17. Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar 2016/17 39 27 34	Indicator 24: Num	I Care Perfornber of 'turne			nilies			Me	eting date: S		2016, Data e: Children		
What good looks like A local target of 500 claims within 2016/17 has been set lindicator is important Mindicator is important Mindicator is important	Definition							_	all outcome targets, showing 'significant and sustained improvement' (rolling figure including TF2 claims approved				
Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar 2016/17 39 27 34	What good looks like						indicato	r is	interventions Authority (LA)	mean signific and its parti	cant reduction ners. The LA	n in costs to	the Local
2016/17 Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Target 2016/17 Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar At the end of June 2016/17, we had identified 1,555 families that meet the TF2 criteria and submitted 275 claims to DCLG (June 2016/17), 100 of which were during 2016/17. The next claim window closes on September 9th by which point we estimate a total cumulative claim figure of 450. We have an indicative target of 14 claims per week to meet the claim target of 500 claims per year. July's data is available for this indicator and shows that performance for this indicator has improved and is RAG rated as Green for July 2016/17.	History with this indicator												
Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Performance Overview At the end of June 2016/17, we had identified 1,555 families that meet the TF2 criteria and submitted 275 claims to DCLG (June 2016/17), 100 of which were during 2016/17. The next claim window closes on September 9th by which point we estimate a total cumulative claim figure of 450. We have an indicative target of 14 claims per week to meet the claim target of 500 claims per year. July's data is available for this indicator and shows that performance for this indicator has improved and is RAG rated as Green for July 2016/17.		Apr	May	Jun	Jul	Aug							
Target Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar At the end of June 2016/17, we had identified 1,555 families that meet the TF2 criteria and submitted 275 claims to DCLG (June 2016/17), 100 of which were during 2016/17. The next claim window closes on September 9th by which point we estimate a total cumulative claim figure of 450. We have an indicative target of 14 claims per week to meet the claim target of 500 claims per year. July's data is available for this indicator and shows that performance for this indicator has improved and is RAG rated as Green for July 2016/17.		-	-	-	-	-	23	0	22	3	90	14	23
At the end of June 2016/17, we had identified 1,555 families that meet the TF2 criteria and submitted 275 claims to DCLG (June 2016/17), 100 of which were during 2016/17. The next claim window closes on September 9th by which point we estimate a total cumulative claim figure of 450. We have an indicative target of 14 claims per week to meet the claim target of 500 claims per year. July's data is available for this indicator and shows that performance for this indicator has improved and is RAG rated as Green for July 2016/17. At the end of June 2016/17, we had identified 1,555 families that are successfully turned around are saving the LA substantially. Cost benefit analysis of TF carried out by DCLG shows that every £1 the LA spends on TF saves £2 on LA budgets. A DCLG spot check on claims/process undertaken in June 2015 produced very positive comments. The throughput of claims will inevitably be uneven as evidence such as school attendance, health and housing. data is often only available at set times of the year													•
	200	May	Jun	Jul A	ua S	Sep Oct	, No))) V	, Dec Jar	, Feb	, Mar	→	•
APIN MUNICIPAL ENGLISHMAN MANA AVANADE EN LES DO NODEL DICIDIES READIR DADIES	200	At the end of that meet the (June 2016) The next clawe estimate indicative to of 500 clain July's data performance	of June 2016, the TF2 criteria (17), 100 of votailm window cotail cumularget of 14 class per year. This is available for this indicate the for this indicate in the terms of t	117, we had in a and submit which were ductoses on Sepulative claim aims per week or this indicat cator has imp	dentified 1,5 ted 275 clair uring 2016/1 otember 9th I figure of 450 k to meet th	555 families ms to DCLG 7. by which point 0. We have an e claim target	Further Perform	ance	Families that substantially. shows that ev budgets. A D June 2015 pro of claims will attendance, h	are successing Cost benefit for £1 the Land CLG spot choduced very inevitably be ealth and ho	ully turned ar analysis of T A spends on eck on claims positive comi uneven as e	round are sare carried our TF saves £2 s/process unments. The twidence such	ving the LA t by DCLG on LA ndertaken ir hroughput n as school

Indicator 24: Number of turned around troubled families

1. **Key information** (concise summary / main messages)

This indicator reports on the number of families turnaround based on claims submitted and approved by the Local Authority (LA) data team and finance and auditing approval process. Once approved, claims are submitted to DCLG for payment.

TF2 is a Payment by Results programme set out by DCLG. Successful family interventions mean significant reduction in costs to the Local Authority (LA) and its partners. The LA target for TF2 is to "turn around" 500 families in16/17. DCLG are encouraging front loading the programme to enable successful outcomes in 2020. LBBD are committed to turn around 2,470 families by March 2020.

As at the end of June 2016/17, we have identified 1,555 families that meet the TF2 criteria. Since the TF2 programme commenced (September 2015), we have submitted in total 275 claims to DCLG (175 between September 2015 to March 2016 and 100 as of Quarter 1 2016/17. The next claim window closes on September 9th by which point we estimate a total cumulative claim figure of 450. Of this figure around 10% of these families have found employment. We have an indicative target of 14 claims per week to meet the claim target of 500 claims per year.

A target of 500 turned around families has been set by end of year 2016/17 and at the end of quarter 1 have made 100 claims against a year to date target of 125. Benchmark data is not available to date.

This indicator is RAG rated as **Red** at the end of Quarter 1 however data from July changes the RAG rating of this indicator to **Green**.

2. What does this mean (brief contextual analysis)

LBBD are doing well compared to other London LAs but success is measured anecdotally. It is very difficult to gauge success as DCLG are not releasing data on other LA performance. TF2 is a significant potential funding stream providing that we are able to succeed in the outcomes for families.

3. What is the impact (risks and opportunities / assessment of implications)

The impact of TF is in its very early stages but families that are successfully turned around are potentially saving the LA in costs. Cost benefit analysis of TF is showing that for every £1 the LA spends on TF is saving £2 on LA budgets.

Risks: DCLG outcome targets are unachievable leading to a loss in funding.

Opportunities: Families are receiving early intervention services are not being assessed by CS and therefore saving money and officer time.

4. What actions are required / being taken (changes / decisions required)

TF project board meet monthly to monitor the success of the programme. Currently looking into working with schools to assist identification and direct work with families.

No current decisions needed, DCLG spot check on claims/process undertaken in June 2015 currently awaiting feedback from DCLG, but informal feedback was very positive.